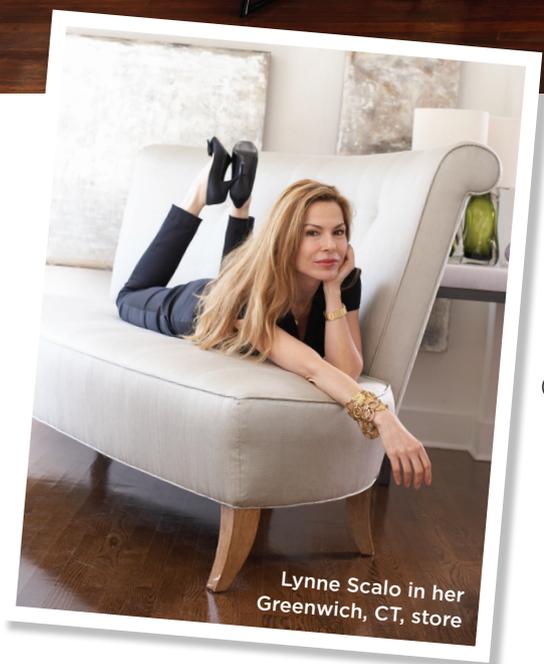




A Phillip Jeffries watercolor print



Lynne Scalo in her Greenwich, CT, store

## Spotting Trends at High Point

Greenwich-based interior designer Lynne Scalo takes *Serendipity* on her most recent visit to High Point Market, the legendary furniture bazaar. Plus: Where to find your own home and fashion treasures in Brooklyn, Brimfield and Paris.

HIGH POINT MARKET IS the ultimate furniture hunting destination for serious design enthusiasts, with more than 75,000 people flocking to the North Carolina-based trade show biannually. Lynne Scalo is one of those devotees; she visits High Point once a year. "It's always such a wonderful time to reconnect with everyone in the industry. The best part for me is seeing all of my friends and catching up," says Scalo, who is known for her sophisticated aesthetic. Her other favorite part? Scouting the latest trends and finding fresh ways to update classic looks for her clients. Here are four big ideas that she loves and says will impact design for the foreseeable future.

## Travel

### 1 HIGH-TECH WALLS

Scalo says that advances in technology changing the way artisans work, providing a new landscape of creative opportunities in design. “Phillip Jeffries is a company that I have long admired, and their use of digital printing has elevated their wall coverings to a new art form. The watercolor saturation detailed in his beach scene and fresh blossom prints (shown on previous page) just makes me smile,” says Scalo, adding that she already has plans to utilize Jeffries’ work. “I love, love, love his designs and will be using them in upcoming projects in the Hamptons and Palm Beach.”



A Kindel Furniture chest with gold accents

### 2 LOCALLY-MADE FURNITURE

Scalo noticed a large proportion of items that were made in the U.S. “There’s nothing I support more than American-made products that illustrate the best artisan work in the world.” Her pick: **An indigo blue side table** from Kindel Furniture, which was founded in Grand Rapids, MI in 1902, and exemplifies the current blue lacquer trend. “If you’re not ready to go bold with a big piece, you can try out the trend with smaller objects like this,” says Scalo, adding that accent pillows are an even subtler way to get the look at home.



“THERE’S NOTHING I SUPPORT MORE THAN AMERICAN-MADE PRODUCTS THAT ILLUSTRATE THE BEST ARTISAN WORK IN THE WORLD.” —LYNNE SCALO



## OTHER MARKETS TO VISIT

While High Point is primarily for industry professionals, these three other options are great for any design fan—professional or amateur.

### ◆ Paris, France

#### Marche Aux Puces de Paris St. Ouen

Fifteen separate flea markets and thousands of vendors comprise this European mega-market, which was founded in 1885, making it a destination for antique dealers, retailers and tourists from around the world. You’ll find a lot of everything—fashion, books, furniture—depending on which market you choose. An on-site tourism office can also give information to travelers on hotels and other sightseeing must-sees. **Expert Tip:** If you can speak French with the traders, you may be able to barter more effectively for the right price. [marcheauxpuces-saintouen.com](http://marcheauxpuces-saintouen.com)

### ◆ Brooklyn, NY

#### Brooklyn Flea

This group of Brooklyn-based markets has furniture, vintage clothing (shown above) and antiques along with jewelry and gourmet food. Since 2008, the outdoor markets have rotated between

## Travel



### 3 CLASSICS WITH A TWIST

Scalo describes her own personal design aesthetic as modern classic. “It’s an updated way of creating a clean and stylish look,” says Scalo. “I’d love to incorporate this **Regency Cabinet** into my client’s homes, and modernize it with a pop of color. The colors are custom so I could take a favorite shade and really make it stand out! The **Bacco chandelier** was another piece Scalo couldn’t wait to take back to her clients and use in a variety of ways. “It’s a cool fixture that can work in any room in the house—the adjustable arms bring a sculptural aspect to the item,” explains Scalo. Her final pick for a modern touch was a new take on an office chair. “The **Granta Chair** would be a perfect counterpart to an office as it would balance the masculinity of a more traditional working desk,” says Scalo.



The Bacco chandelier;  
The Regency Cabinet from  
Julian Chichester

### 4 NATURAL ELEMENTS

Organic pieces were big at High Point, and this **Claudio Cabinet** fulfills Scalo’s requirement for a sculpture-like feature in every room. “The concentric circle motif on the doors recalls the ripples of a pond and the aged brass finish gives it a lustrous warmth,” Scalo points out. She also likes how the geometric and organic pattern complements the gently curved legs. “It’s a perfect addition to a family room,” she says. For more information on Lynne Scalo Design, go to [lynnescalo.com](http://lynnescalo.com).



The Granta chair and  
Claudio Cabinet from  
Mr. Brown London



different Brooklyn neighborhoods, from Fort Greene to Williamsburg.

**Expert tip:** To find out where to go on any given day, check [@bkflea](https://twitter.com/bkflea) on Twitter. [brooklynflea.com](http://brooklynflea.com)



### ◆ **Brimfield, MA**

#### **Brimfield Antiques Show**

Every few months (in May, July and September this year), the small rural town in Massachusetts becomes a hot-bed for antiques. A half-mile of Route 20 is filled with heirloom pieces as well as cheaper castoffs. Brimfield makes for a fun side trip on a New England weekend getaway, and during show weeks, the town size booms from 3,000 to 250,000 visitors (not including 5,000 dealers). **Expert Tip:** Traffic can be a bear, but insiders recommend taking Exit 8 on the Massachusetts Turnpike for the fastest route. [brimfieldshow.com](http://brimfieldshow.com)